

ABOUT LAUREN LESTER

Lauren Lester is a solo attorney, author, and entrepreneur, who has spent more than a decade proving that a successful law practice can be built on your own terms. She opened Lester Law straight out of law school in 2015, building a client-centered, flat-fee practice focused on family law and estate planning that has helped nearly 800 Colorado families protect what matters most. In 2024, she narrowed her focus to the work she loves most: estate planning and prenups. That real-world experience is what makes her perspective different: She's not someone who figured it out and left. She's still in it, actively doing the work alongside the attorneys and practitioners she teaches.

In 2019, Lauren began teaching practice-building to solo and small-firm attorneys. She's the founder of A Different Practice, a community and education platform with more than 650 members. She's the author of *Value Over Time*, a guide to value-based pricing based on her proven VALUE framework. She's spoken at bar associations, CLEs, legal incubators, law schools, and conferences across the country, and served on the planning committee and board of Legal Entrepreneurs for Justice, Colorado's legal incubator. She has been an advocate for flat-fee, human-centered legal work for more than a decade and received the ABA's Brown Select Award for Legal Access in 2023, which recognizes attorneys working to expand access to legal services.

Lauren holds a J.D. from Georgia State University College of Law and a B.A. from the University of Florida (Go Gators!). She considers herself a lifelong student and teacher of how to build a practice you love. When she's not lawyering or teaching, you'll find her with her partner and daughters, reading in a cozy nook, outside in the Colorado sunshine, and tending to her backyard beehive.

Short Bio

Lauren Lester is a solo attorney, author, and entrepreneur, who has spent more than a decade building a client-centered, flat-fee estate planning and pre-nup practice in Colorado that's helped nearly 800 families protect what matters most. She's the founder of A Different Practice, a community and education platform with more than 650 members, and the author of *Value Over Time*, a guide to value-based pricing for legal practitioners. Since 2019, she has taught attorneys how to build practices on their own terms, speaking at bar associations, CLEs, legal incubators, law schools, and conferences across the country. She received the ABA's Brown Select Award for Legal Access in 2023 and holds a J.D. from Georgia State University College of Law. When she's not lawyering or teaching, you'll find her outside with her partner and daughters, curled up with a good book, or cheering on her beloved Gators.

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